



Disadvantaged Business Enterprises

February 2017 Newsletter

How are DOTD's projects selected and developed?

DOTD's project delivery system takes an integrated, multi-disciplinary team approach to managing and delivering projects, streamlining an often complex process. Project managers are responsible for a given project from "concept to completion", and project timetables reflect project delivery dates, rather than the more unpredictable bid letting date, to more accurately represent project schedules.

The highway project selection process used by DOTD has four distinct phases. They include:

- **Project Identification**
- **Project Prioritization**
- **Project Selection**
- **Legislative Approval**

Project Identification:

DOTD uses two methods to identify projects.

The first method is to gather and analyze technical data on state highway conditions, operational characteristics, safety performance, and traffic congestion. This data is then compared with established criteria and projects are identified.

The second method is to seek input from the public, elected officials, regional and local planning officials, and industry representatives, etc. DOTD receives many project requests from citizens throughout the state.

Project Prioritization:

For most types of projects, priorities are established in each region of the state through the DOTD

district offices in consultation with state and local officials.

Project Selection:

Once projects have been prioritized, teams of experts select projects within a pre-established budget.



Contact:

LA DOTD Compliance Office
1201 Capitol Access Road
Baton Rouge, LA 70802
(225) 379-1382



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For example, traffic safety experts from several state agencies including DOTD, State Police, and the Highway Safety Commission select highway safety projects up to the budget established for this category of projects.

Legislative Approval:

The selected projects are assembled into the proposed Highway Program and submitted to the House and Senate Transportation Committees of the Louisiana Legislature. The Joint Transportation Committee holds public hearings on the proposed Highway Program yearly in each of the nine DOTD districts. Ultimately the Highway Program must be approved by the entire Legislature as part of the annual budget for the State.

The time frame for projects from selection to construction varies, and is dependent on several factors, including: funding; acquisition of permits, right-of-way and utilities relocation; and environmental concerns.

Funding:

Because of the time required for project development, projects are added to the Highway Program several years in advance of construction. These decisions are based on forecasts of State and Federal revenues expected to be available in future years. However, actual appropriations are dependent upon the Louisiana Legislature and the U.S. Congress.

Permits, Real Estate and Utilities:

Prior to construction, all Federal and State permits must be obtained, right-of-way and easements must be secured, and any utilities must be relocated from the construction area.

Environmental Concerns:

While environmental studies are typically completed well in advance, occasionally an environmental issue will surface late in the project development process or during construction.

How long does the process take from start to finish?

The time it takes to take a project from selection to construction varies, depending on project complexity and cost.

Simplified time frame for projects; actual duration may be greater or shorter depending on the unique characteristics of each project. Time frame is from initiation to completion and is subject to the availability of funds.

(Featured Article Continued)

Because of the time required for project development, projects are added to the Highway Priority Program several years in advance of construction. These decisions are based on forecasts of State and Federal revenues expected to be available in future years. However, actual appropriations are dependent upon the Louisiana Legislature and the U.S. Congress and may not match the revenue forecasts.

After projects are selected, there is a seven stage process to take them from concept to construction.

Stage 0: Feasibility Study (Approximately one year)

Stage 1: Environmental Study (One to three years, depending on project complexity)

Stage 2: Funding Project Prioritization (Indefinite amount of time)

Stage 3: Final Design Process (One to three years, depending on project complexity)

Stage 4: Project Letting (One year)

Stage 5: Construction (One to three years, depending on project complexity)

Stage 6: Operation (Indefinite period of time)

Click [here](#) to learn more about the project delivery process.



Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all.

Business Name: _____

Business Address: _____

Business Email: _____

Business Phone No.: _____ Specialty Areas: _____

Do you actively quote LA DOTD projects? Yes No

If not, why? _____

Do you bid primarily as a: prime contractor or sub-contractor

Are you interested in becoming a prime contractor? Yes No

Have you ever received a LA DOTD job? Yes No

Do you plan to actively bid LA DOTD work in the future? Yes No

If not, why: _____

Are there any barriers you see to quoting LA DOTD jobs? Yes No

If yes, please explain: _____

If barriers listed, what do you see as ways to overcome those barriers?

Accounting & Record Keeping

- Financial Analysis
- Accounting Software

Financial Assistance

- Cash Flow/Working Capital

Business Management

- Business Planning

Marketing

- Marketing Strategies
- Marketing Plan

Contract Compliance

- Federal/State Compliance

Job Cost Control

- Preparing Budgets
- Actual Cost Reports

Scheduling & Planning

- Plans & Specs
- Project Scheduling
- Labor/Bar Chart
- Material Delivery
- Estimating/Bidding

Legal

- Contract Negotiations
- Delay Contract
- Construction Lien Law

Contract Compliance

- Hardware/Software

Please complete and return to SJB Group, LLC

Email: jackie.desbordes@sjbgroup.com

Mail: P.O. Box 1751, Baton Rouge, LA 70821-1751

Fax: 225-769-3596

Please circle the areas of assistance you are interested in being provided.

Tuesday/Thursday Breakfast Social and Discussions

D. Weber & Sons – E.K. Lozano & Company

February 2, 2017

SJB Group DBE Supportive Staff, Mr. Kenyatta Sparks (DBE Program Assistant), held another successful Breakfast Social meeting with Mrs. Gloria Weber with D. Weber & Sons and Mr. Ken Lozano with E. K. Lozano & Company, two Newly DBE Certified firms.

The purpose of the meeting was to provide Mrs. Weber and Mr. Lozano with a clearer understanding of how to grow their business within the DOTD arena. DBESS provide them with a tutorial of how to navigate the LA DOTD website so they could locate and view important information about projects they may be interested in chasing. DBESS also provided them with the documents needed for them to fill out and to submit to Ms. Kandy Fly, the LA DOTD SBE Program Manager, so they can obtain their SBE Certification.

We would like to thank Mrs. Gloria Weber with D. Weber & Sons and Mr. Ken Lozano with E. K. Lozano & Company for taking time out of their busy schedules to meet with us at SJB Group and wish them tremendous success in the future growth of their businesses.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30 am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



Tuesday/Thursday Breakfast Social and Discussions

Mr. Roylan Silva and Ms. Risel Perez with Silva Services, LLC. and Mr. Gary Barnes with G. Barnes, LLC

February 14, 2017

SJB Group DBE Supportive Staff, Mr. Kenyatta Sparks (DBE Program Assistant), held another informative and productive Breakfast Social meeting with Mr. Roylan Silva and Ms. Risel Perez with Silva Services and Mr. Gary Barnes with G. Barnes, LLC., two Newly DBE Certified firms.

The purpose of the meeting was to provide Mr. Silva, Ms. Perez, and Mr. Barnes with innovative ideas regarding growing their business, especially in the DOTD market. DBESS suggested that they add more LA DOTD Work Item Codes to their DBE Certification and to begin putting together a wish list of prime construction firms they would like to meet with. DBESS also recommended that they obtain their SBE Certification with the LA DOTD Compliance Office. To assist them with getting their SBE Certification, DBESS provided them with the certification documents they are to fill out, get notarized and send back in to Ms. Kandy Fly, the LA DOTD SBE Program Manager.

We would like to thank Mr. Silva and Ms. Perez with Silva Services and Mr. Barnes with G. Barnes, LLC. for taking time out of their busy schedules to meet with us at SJB Group and look forward to assisting them in the future growth of their businesses.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30 am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



Events & Workshops

EVENTS/WORKSHOPS OFFERED BY THE LOUISIANA SMALL BUSINESS DEVELOPMENT CENTERS:

For more information and to register for these events, visit: <https://www.lsbdc.org/>

On Demand

[Five Steps to Secure Financing](#) [Register](#)

On Demand, available until September 30

Topic: Financing and Capital

In this self-paced training video, you will learn the five key steps to financing your small business. After completing this series, you will gain a better understanding of financial planning and assessment, credit and collateral, sources of funding and pitching your business idea. Click the registration link below to get started!

Speaker: Speaker(s): Mike Pennison, Senior Business Consultant

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

[Create a Winning Sales Strategy](#) [Register](#)

On Demand, available until October 01

Topic: Marketing and Sales

Good relationship skills, strategic planning and product expertise all contribute to effective selling. In Creating a Winning Sales strategy, you will learn practical solutions for profitable sales growth. Click the registration link below to get started.

Speaker: Speaker(s): Presented by Erik Waters, Business Consultant

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

[How to Start a Business](#) [Register](#)

On Demand, available until September 30

Topic: Start-up Assistance

This course will introduce you to the basics of creating and financing a successful business. You will learn to evaluate your ideas, choose the best financing options and legally register your business. The course will point you to the resources you need on your entrepreneurial journey. Click the registration link below to get started.

Speaker: Carmen Sunda, Small Business Expert

Location: [Louisiana Small Business Development Center, Online](#)

Fee: \$ 25.00

March

[Hands-On Small and Emerging Business Development \(SEBD\) Certification](#) [Register](#)

Thursday, March 02, 2017 8:30 AM to 10:30 AM

Topic: Not Set

LED's Small and Emerging Business Development (SEBD) Program provides the managerial and technical assistance training needed to grow and sustain a small business. This hands-on workshop will allow you to actively sign up and get SEBD certified. If you are a future entrepreneur, come out and learn the benefits of this program so you can take advantage of it when

(Events & Workshops Continued)

you get started. This program provides the following: • Developmental assistance, including entrepreneurial training, marketing, computer skills, accounting, business planning, and legal and industry-specific assistance. • Consideration for bidding on select products or services purchased by state agencies. • SEBD Intermediaries provide a free needs assessment and assistance with accessing other program benefits. • No cost access to certified training courses To register at workshop, please have the items below. – Name of Business, Business Address (including Parish), Phone Number, Business Email – DBA (if applicable) – Year Established – Contact Person and Title – Products and Services that the Business sells or provides – NAICS Code – Following Tax Information: – Federal Tax ID Number – Social Security Number (last 6 digits only) – State Tax ID is NOT required – State Purchasing Vendor Number is NOT required – Business Structure – Business Operations – Number of Employees (Including Yourself) – Current Total Business Assets – Current Total Business Net Worth (Assets-Liabilities) – Annual Gross Revenue

Speaker: Christina Davis, Business Consultant

Location: [LSBDC at University of Louisiana, University Library, Third Floor Room 3G, Monroe, Louisiana](#)

[Quickbooks Basics - Part 1 Register](#)

Tuesday, March 07, 2017 1:30 PM to 5:30 PM

Topic: Not Set

You can't grow or even survive in business without an understanding of how the money flows through your operation. Financial tools like Quickbooks empower business owners by providing them with information needed to make financial decisions, which could ultimately determine whether the doors stay open or not. This

basics course is for business owners who want to gain a greater understand business accounting and learn the basics of QuickBooks. The class is offered in two sessions – Tuesday, March 7, 2017 and Tuesday, March 14, 2017 from 1:30pm-5:30pm, for a total of 8 hours of training with instruction and demonstration by a Quickbooks trainer. This QuickBooks Basics class consists of:
 - Two (2) four (4) hour sessions - The basics of accounting, reading and understanding financial statements. - The basics of using QuickBooks to record the financial transactions of your businesses. - QuickBooks software - Two (2) 2-hour follow up sessions

Speaker: Greg August, Good Work Network

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

Fee: \$ 50.00

[Helping Small Businesses Grow In Louisiana Register](#)

Wednesday, March 08, 2017 1:00 PM to 3:00 PM

Topic: Not Set

This seminar is targeted to Cultural Economy Businesses in the State of Louisiana. Get certified now to take advantage of upcoming programs designed to grow your creative business!!! Business Certifications give businesses access to opportunity in contracting, funding and grant programs. There are a variety of federal, state and local certification programs that can enhance your chances to not only get a contract but also to expand and grow! Learn how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-

(Events & Workshops Continued)

specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar.

Speaker: Heidi Melancon, Director

Location: [Rosa Parks Transportation Center, Suite 100, Lafayette](#)

[Starting & Financing a Small Business](#) [Register](#)

Wednesday, March 08, 2017 5:30 PM to 7:00 PM

Topic: Start-up Assistance

Explore the feasibility of a business idea! Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Hosted by the Louisiana Small Business Development Center at ULL.

Speaker: Heidi Melancon, Director

Location: [East Regional Library, Youngsville](#)

[Helping Small Businesses Grow In Louisiana](#) [Register](#)

Thursday, March 09, 2017 10:00 AM to 12:00 PM

Topic: Not Set

This seminar is targeted to Cultural Economy Businesses in the State of Louisiana. Get certified now to take advantage of upcoming programs designed to grow your creative business!!! Business Certifications give businesses access to opportunity in contracting, funding and grant programs. There are a variety of federal, state and local certification programs that can enhance your

chances to not only get a contract but also to expand and grow! Learn how your business can benefit from CERTIFICATION as a Louisiana SMALL AND EMERGING BUSINESS. Benefits of free SEBD Certification include: Business developmental assistance, entrepreneurial training, marketing, computer skills, accounting, industry-specific assistance and increased procurement opportunities. Learn more about SEBD and other business certification programs. Plan now to attend this free seminar.

Speaker: Heidi Melancon, Director

Location: [NUNU Arts and Culture Collective, Arnaudville](#)

[Starting & Financing a Small Business: Using Sasol's Small Business Resource Guide](#) [Register](#)

Thursday, March 09, 2017 4:00 PM to 6:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Please register online at www.lsbdc.org under Training, call 337-475-5529, or email us at lsbdc.msu@lsbdc.org so that we can prepare for your attendance.

Speaker: Susan Thibodeaux, Business Consultant

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Fee: \$ 10.00

(Events & Workshops Continued)

Starting & Financing A Small Business Register

Friday, March 10, 2017 10:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Speaker: Ada Womack

Location: [Louisiana Technology Park, Baton Rouge](#)

SAM Registration Training Register

Tuesday, March 14, 2017 9:30 AM to 11:30 AM

Topic: Government Contracting

The workshop will cover: 1. Completing your SAM registration with review, explanation and guidance 2. Completing/Updating Dynamic Small Business Search (DSBS) Profile (SBA Supplemental Page) Minimum information required to complete registration: Your company's: D&B (Dun and Bradstreet) DUNS number; Tax Identification Number (TIN)/ Employer Identification Number (EIN); banking information (ABA Routing Number for your bank; Account Number; Bank point of contact; average revenues; number of employees

Speaker: Jo Ann Lawrence, Deputy District

Director, SBA

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Quickbooks Basics - Part 2

Tuesday, March 14, 2017 1:30 PM to 5:30 PM

Topic: Not Set

You can't grow or even survive in business without an understanding of how the money flows through your operation. Financial tools like Quickbooks empower business owners by providing them with information needed to make financial decisions, which could ultimately determine whether the doors stay open or not. This basics course is for business owners who want to gain a greater understand business accounting and learn the basics of QuickBooks. The class is offered in two sessions – Wednesday, March 29, 2017 and Wednesday, April 4, 2017 from 3-7pm, for a total of 8 hours of training with instruction and demonstration by a Quickbooks trainer. This QuickBooks Basics class consists of: - Two (2) four (4) hour sessions - The basics of accounting, reading and understanding financial statements. - The basics of using QuickBooks to record the financial transactions of your businesses. - QuickBooks software - Two (2) 2-hour follow up sessions

Speaker: Greg August, Good Work Network

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

Fee: \$ 50.00

(Events & Workshops Continued)

Women-Owned Small Business Certification Register **Starting & Financing A Small Business Register**

Wednesday, March 15, 2017 10:00 AM to 12:00 PM

Topic: Not Set

Women-owned small businesses can begin taking steps to participate in the federal contracting program. At the end of this session, you will have a thorough understanding of the requirements for certification. For more information on Women-Owned Small Business Certification, visit www.sba.gov/wosb.

Speaker: SBA Representative

Location: [Louisiana Technology Park, Baton Rouge](#)

10KSB Lunch & Learn Series: It's the People

Wednesday, March 15, 2017 11:30 AM to 1:00 PM

Topic: Managing a Business

Goldman Sachs 10,000 Small Business Lunch and Learn It's the People: Developing a culture to enhance performance How do you build a business culture of shared values in which talented people WANT to work with you to help you achieve your vision? This session will explore organizational culture and its capability to drive growth and build a sustainable company.

Speaker: Ronnie Slone

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

Fee: \$ 10.00

Wednesday, March 15, 2017 1:00 PM to 3:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Speaker: Sonia Wilson

Location: [Ascension Parish Library - Dutchtown Branch, Geismar](#)

Webinar 3: Maximizing the Power of QuickBooks - Online

Wednesday, March 15, 2017 7:00 PM to 8:00 PM

Topic: Business Accounting

Learn how to use QuickBooks to: create purchase orders, receive merchandise, generate sales receipts, create and send invoices, pay bills, make deposits, do payroll (or why not to), generate financial (P&L, Balance Sheet) and sales reports. Plus much, much more.

Speaker: SCORE volunteers, Jane and Bob Bloom

Location: **Online**

Fee: \$ 20.00

(Events & Workshops Continued)

[Starting and Financing A Small Business Register](#)

Thursday, March 16, 2017 5:30 PM to 7:30 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have just started a small business, expanding their business, seeking a small business loan, or wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [LSBDC Training at University of Louisiana, Stubbs Hall Room 117, Monroe](#)

[Quickbooks Basics - Part 2](#)

Monday, March 20, 2017 1:00 PM to 5:00 PM

Topic: Not Set

You can't grow or even survive in business without an understanding of how the money flows through your operation. Financial tools like Quickbooks empower business owners by providing them with information needed to make financial decisions, which could ultimately determine whether the doors stay open or not. This basics course is for business owners who want to gain a greater understand business accounting and learn the basics of QuickBooks. The class is offered in two sessions – Wednesday, March 29, 2017 and Wednesday, April 4, 2017 from 3-7pm, for a total of 8 hours of training with instruction and demonstration by a Quickbooks trainer. This QuickBooks Basics class consists of: - Two (2) four (4) hour sessions - The basics of accounting, reading and understanding financial statements. - The basics of using QuickBooks to record the financial transactions of your businesses. - QuickBooks software - Two (2) 2-hour follow up sessions

Speaker: Greg August, Good Work Network

Location: [South Central Louisiana Technical College: River Parishes Campus, St. John Parish Business Training Center, Reserve](#)

Fee: \$ 50.00

[5 Steps to Secure Financing Register](#)

Tuesday, March 21, 2017 1:00 PM to 4:00 PM

Topic: Financing and Capital

Identifying and securing the financing you need to grow your business can be a scary and difficult task when you don't know what to do. A winning funding proposal can make a huge difference between getting "No" and getting a "Yes"! In this seminar you will learn what you need and what to do before approaching a lender to finance your business's funding needs. When you know what a lender is looking for and the questions the lender needs answered, you will greatly improve your chances of obtaining the financing that your business needs to start, grow and expand! In this seminar, you will learn: · To identify and assess the financial needs of your business · To identify sources of capital · How to prepare the essential documents for a lender or investor · How to answer the key questions lenders ask You should attend this workshop if you are a business owner: · Who is seeking financing to start or expand their business · Who has been told by a lender to develop projections and a business plan before applying for the loan · Who has been declined for a loan by a bank

Speaker: Jimmy Nguyen, Business Consultant

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

Letting of 3/8/2017

For more information on lettings or to download construction documents, visit: <http://wwwapps.dotd.la.gov/engineering/lettings/>

Proposal: H.000673.6 US 51 BRIDGE REHABILITATION

SBE Goal: 9%

Specbook: 2006

Description of work: bridge repairs (carbon fiber reinforced polymer repairs) and related work.

Parish(es): Tangipahoa

Route(s): US 51

Federal Number: H000673

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Proposal: H.001439.6-R1 LA 1 BRIDGES NEAR GRAND ISLE

DBE Goal: 2%

OJT Goal: 3 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, grading, milling asphalt concrete pavement, class ii base course, asphalt concrete overlay, precast concrete piles, steel sheet piles, concrete slab span bridges, and related work.

Parish(es): Jefferson; Lafourche

Route(s): LA 1

Federal Number: H001439

Estimated Construction Cost: \$10,000,000 to \$15,000,000

Construction Proposal Documents

Proposal: H.002631.6 LA 834: OVERFLOW CREEK BRIDGE

DBE Goal: 7%

OJT Goal: 1 Trainees

Specbook: 2006

Description of work: removal of bridge, clearing and grubbing, grading, class ii base course, lime treatment, superpave asphaltic concrete pavement, concrete slab span bridge, precast concrete piles, and related work.

Parish(es): Morehouse

Route(s): LA 834

Federal Number: H002631

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.007675.6-R1 LA RIVER ROAD STEAMBOAT OVERLOOK INTERP. CT.

Local Public Agency project

DBE Goal: 5%

OJT Goal: 1 Trainees

Specbook: 2006

CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (OPTIONAL ATTENDANCE) An optional pre-bid conference for this project for all prospective bidders will be held at Houmas House, 40136 Highway 942, Darrow, LA 70725, on Tuesday, February 21, 2017 beginning at 10:00 AM, followed by a site visit.

Description of work: clearing and grubbing, grading, class ii base course, drilled shaft foundations, treated timber piles, building construction, and related work.

(Lettings Continued)

Parish(es): Ascension

Federal Number: H007675

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

Proposal: H.010362.6 LA 8: 300' EAST OF JCT US 167-N JCT US 165

DBE Goal: 3%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: milling asphalt pavement, pavement patching, asphalt concrete overlay, and related work.

Parish(es): Grant

Route(s): LA 8

Federal Number: H010362

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.010945.6 LA 30 & LA 74: INTERSECTION IMPROVS

DBE Goal: 7%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: grading, drainage structures, milling asphalt pavement, pavement patching, class ii base course, lime treatment, pavement widening, asphalt concrete, and related work.

Parish(es): Iberville

Route(s): LA 30 & LA 74

Federal Number: H010945

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.011007.6 CITY OF KENNER P.W. NO. 2014-007RB CHATEAU BLVD. RESURFACING

Local Public Agency project

DBE Goal: 10%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: grading, milling asphalt pavement, asphalt concrete overlay, and related work.

Parish(es): Jefferson

Federal Number: H011007

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.011276.6 N.O. AIRPORT CONNECTOR ROAD

Local Public Agency project

DBE Goal: 13%

OJT Goal: 2 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

(Lettings Continued)

Description of work: clearing & grubbing, grading, nonplastic embankment (sand) (surcharge), class ii base course, portland cement concrete pavement, asphalt concrete pavement, milling asphalt pavement, pavement patching, drainage structures, lighting, traffic signalization, drilled shaft foundations, noise reduction systems, waterlines and related work.

Parish(es): Jefferson

Route(s): AIRPORT ACCESS RD.; I-10 WB OFF RAMP; LOYOLA DR.; VETERANS BLVD.

Federal Number: H011276

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

Proposal: H.011425.6 BLACK BAYOU PONTOON BR COLLISION REPAIRS

Specbook: 2006

Description of work: fender system repair, movable bridge machinery repair, structural metalwork, treated timber piles(coastal), steel piles, and related work.

Parish(es): Calcasieu

Route(s): LA 384

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.011557.6 LA 300: FLORISSANT HWY - LA 300 TERMINUS

DBE Goal: 3%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: milling asphalt concrete, pavement patching, asphalt concrete, and related work.

Parish(es): St. Bernard

Route(s): LA 300

Federal Number: H011557

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.012056.6 US 90: TL @ Glen Della, Travis & George

DBE Goal: 9%

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, grading, drainage structures, milling asphalt pavement, pavement patching, class ii base course, asphalt concrete, portland cement concrete pavement, and related work.

Parish(es): Jefferson

Route(s): US 90

Federal Number: H012056

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012128.6 LA 98: 0.17 MI N LA 1111 - LA 367

OJT Goal: 2 Trainees

Specbook: 2006

Description of work: drainage structures, cold planing asphaltic concrete, subgrade treatment, lime treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete pavement and related work.

Parish(es): Acadia

Route(s): LA 98

(Lettings Continued)

Federal Number: H012128

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Proposal: H.012129.6 LA 87: 1.7 MI. N. LA 323 - LA 323

Specbook: 2006

Description of work: clearing and grubbing, grading, drainage structures, cold planing asphaltic concrete, pavement patching, lime treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.

Parish(es): St. Mary

Route(s): LA 87

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012152.6 LA 132: BURKE ROAD - LA 17

Specbook: 2016

Description of work: clearing and grubbing, drainage structures, milling asphalt pavement, pavement patching, asphalt surface treatment, asphalt concrete overlay, and related work.

Parish(es): Franklin

Route(s): LA 132

Federal Number: H012152

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

Proposal: H.012179.6 I-10: US 90 BUS. TO I-610 RAMP REPAIRS

DBE Goal: 9%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: grading, milling asphalt pavement, pavement patching, asphalt concrete overlay, epoxy-urethane overlay system, and related work.

Parish(es): Orleans

Route(s): I-10

Federal Number: H012179

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.012328.6-R1 LA 182: 588' NW LA 320 - BEG CURB/GUTTER

DBE Goal: 3%

OJT Goal: Trainees

Specbook: 2016

Description of work: milling asphalt pavement, pavement patching, thin asphalt concrete overlay, and related work.

Parish(es): Iberia

Route(s): LA 182

Federal Number: H012328

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

(Lettings Continued)

Proposal: H.012379.6 LA 3228: US 190 - N. CAUSEWAY BLVD.

DBE Goal: 9%

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: grading, drainage structures, pavement patching, lime treatment, milling asphalt pavement, asphalt concrete pavement, traffic signalization, and related work.

Parish(es): St. Tammany

Route(s): LA 3228

Federal Number: H012379

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.012623.6 I-49: PAVEMENT MARKING REPLACEMENT I (I-10 - ST. LANDRY P/L)

DBE Goal: 10%

Specbook: 2006

Description of work: remove and replace existing retroreflective raised pavement markers and plastic pavement striping, and related work.

Parish(es): Lafayette

Route(s): I-49

Federal Number: H012623

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.012624.6 I-10: PAVEMENT MARKING REPLACEMENT VII (TWIN SPANS)

DBE Goal: 12%

Specbook: 2006

Description of work: raised pavement markers, plastic pavement striping, and related work.

Parish(es): Orleans

Route(s): I-10

Federal Number: H012624

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

Proposal: H.972089.1 DOTD HQ DISABILITY ACCESS FOR SIDEWALKS

SBE Goal: 4%

Specbook: 2006

MEETING NOTICE TO CONTRACTORS PRE-BID MEETING (MANDATORY ATTENDANCE) There will be a mandatory pre-bid meeting for all prospective bidders on FEBRUARY 22, 2017, beginning at 9:00 AM at the DOTD Headquarters Annex building at 1212 East Highway Dr. The meeting and tour will last two (2) hours. FAILURE TO ATTEND THE PRE-BID MEETING SHALL BE CAUSE TO REJECT OFFEROR'S BID. Please contact the Project Engineer in advance to reserve space at this meeting as space is limited.

Description of work: portland cement concrete pavement, base course and integral concrete curb, sidewalks, walkway, drainage structures and related work.

Parish(es): East Baton Rouge

Route(s): DOTD HEADQUARTERS

Federal Number: H972089

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

Bid Results for the Letting of 2/8/2017

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Monday, February 13, 2017, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382

H.001172.6-R1 VIVIAN SCENIC GATEWAYS
CLEARING AND GRUBBING, GRADING, LIGHTING, GATEWAY SIGNS, LANDSCAPING, AND RELATED WORK.
Parish(es): Caddo
Route(s): LA 1
Federal Number: H001172
Estimated Construction Cost: \$148,708.00

Apparent Low Bidder:
D. O'BRIAN CONSTRUCTION, LLC
18315 LONDON ROAD
GULFPORT, MS 39503
(601)968-2123
\$227,818.00

H.002281.6-R1 (DBE Goal Project) LA 66: BIG BAYOU SARA BRIDGE REHAB
CLEARING AND GRUBBING, GRADING, COLD PLANING ASPHALTIC CONCRETE, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, TEMPORARY DETOUR BRIDGING (LADOTD SUPPLIED), STRUCTURAL METALWORK, BRIDGE REPAIRS, AND RELATED WORK.
OJT Goal: 1 Trainees
Parish(es): West Feliciana
Route(s): LA 66
Federal Number: H002281
Estimated Construction Cost: \$3,823,537.20

Apparent Low Bidder:
WL Bass Construction Inc.
420 Highway 80 East
MONROE, LA 71203
(318)355-3901
\$7,089,179.10

H.003298.6 (DBE Goal Project) ROAD INTERCHANGE AND I-20 FRONTAGE ROADS
GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, STEEL PLATE GIRDER SPANS BRIDGE, DRILLED SHAFT

FOUNDATIONS, AND RELATED WORK.
OJT Goal: 8 Trainees
Parish(es): Lincoln
Route(s): I-20
Federal Number: I-3107(514)
Estimated Construction Cost: \$17,904,033.76

Apparent Low Bidder:
JB JAMES CONSTRUCTION LLC
PO BOX 14271
BATON ROUGE, LA 70898
(225)927-3131
\$25,572,547.07

H.009012.6 (DBE Goal Project) LA 10 & LA 67 INTERSECTION WIDENING
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, CLASS II BASE COURSE, LIME TREATMENT, ASPHALT CONCRETE, LIGHTING, AND RELATED WORK.
Parish(es): East Feliciana
Route(s): LA 10, LA 67
Federal Number: H009012
Estimated Construction Cost: \$1,145,498.85

Apparent Low Bidder:
Barber Bros. Contracting Co., L.L.C
PO BOX 66296
BATON ROUGE, LA 70896
(225)355-5611
\$1,230,523.00

H.009028.6-R2 (DBE Goal Project) AIRLINE PARK BLVD: W METAIRIE - 0.4 M N
GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, CLASS II BASE COURSE, TRAFFIC MAINTENANCE SUPERPAVE ASPHALTIC CONCRETE, PORTLAND CEMENT CONCRETE PAVEMENT, COFFERDAMS, PUMPING STATION, AND RELATED WORK.
OJT Goal: 2 Trainees

(Bid Results Continued)

Parish(es): Jefferson
 Federal Number: H009028
 Estimated Construction Cost: \$4,217,821.50

Apparent Low Bidder:
 Command Construction Industries LLC
 3206 N TURNBULL DR
 METAIRIE, LA 70002
 (504)887-8795
 \$4,666,666.66

H.010563.6 (DBE Goal Project) 5TH AVE (SOUTHBOUND) /
 FIFTH AVE DRAIN
 CLEARING AND GRUBBING, GRADING, CLASS II BASE
 COURSE, PORTLAND CEMENT CONCRETE PAVEMENT,
 STEEL SHEET PILES, PRECAST CONCRETE PILES, CON-
 CRETE SLAB SPAN BRIDGE, AND RELATED WORK.
 Parish(es): Calcasieu
 Federal Number: H010563
 Estimated Construction Cost: \$993,827.00

Apparent Low Bidder:
 GUINN CONSTRUCTION, LLC
 1616 INDUSTRIAL DRIVE
 JENNINGS, LA 70546
 (337)824-0630
 \$799,956.00

H.011088.6 W. PRIEN LAKE ROAD RELOCATION
 CLEARING AND GRUBBING, GRADING, DRAINAGE
 STRUCTURES, SUBGRADE TREATMENT, CLASS II BASE
 COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVE-
 MENT, PORTALAND CEMENT CONCRETE PAVEMENT,
 DRILLED SHAFT FOUNDATIONS, TRAFFIC SIGNALIZA-
 TION, SEWER AND WATER UTILITIES, AND RELATED
 WORK.
 Parish(es): Calcasieu
 Estimated Construction Cost: \$11,634,722.20

Apparent Low Bidder:
 Cecil Perry Improvements LLC
 4714 CAMERON ST
 LAFAYETTE, LA 70506
 (337)237-6528
 \$10,096,918.23

H.011562.6 (DBE Goal Project) LA 129: N. JCT. LA 909 - LA 907
 CLEARING AND GRUBBING(SELECTIVE), ASPHALT CON-
 CRETE OVERLAY, MILLING ASPHALT PAVEMENT, PAVE-
 MENT PATCHING, ASPHALT SURFACE TREATMENT,
 DRAINAGE STRUCTURES, AND RELATED WORK.
 OJT Goal: 3 Trainees
 Parish(es): Concordia
 Route(s): LA 129
 Federal Number: H011562
 Estimated Construction Cost: \$4,646,228.97

Apparent Low Bidder:
 D & J CONSTRUCTION CO., LLC
 PO BOX 1889
 WEST MONROE, LA 71294
 (318)388-2764
 \$3,526,957.64

H.011594.6 (DBE Goal Project) LA 485: ALLEN-BUELAH RD -
 LA 1
 DRAINAGE STRUCTURES, MILLING ASPHALT PAVE-
 MENT, SUBGRADE LAYER (TREATED), IN-PLACE CEMENT
 TREATED BASE COURSE, ASPHALT CONCRETE OVERLAY
 AND RELATED WORK.
 Parish(es): Natchitoches
 Route(s): LA 485
 Federal Number: H011594
 Estimated Construction Cost: \$4,381,387.98

Apparent Low Bidder:
 Madden Contracting Co., LLC
 PO BOX 856
 MINDEN, LA 71058
 (318)377-0928
 \$3,931,443.55

H.011925.6 (DBE Goal Project) I-310: MEDIAN CABLE BARRI-
 ER
 HIGH TENSION CABLE BARRIER SYSTEM AND RELATED
 WORK.
 Parish(es): St. Charles
 Route(s): I-310
 Federal Number: H011925
 Estimated Construction Cost: \$523,217.50

(Bid Results Continued)

Apparent Low Bidder:
 MASSANA CONSTRUCTION INC.
 115 HOWELL ROAD
 TYRONE, GA 30290
 (770)632-2081
 \$609,155.00

H.012126.6 LA 633: SOUTH END LA 633 - MAPLE ST
 DRAINAGE STRUCTURES, MILLING ASPHALT CONCRETE,
 PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY
 AND RELATED WORK.
 Parish(es): St. Charles
 Route(s): LA 633
 Estimated Construction Cost: \$598,977.05

Apparent Low Bidder:
 Boh Bros. Construction Co., LLC.
 PO BOX 53266
 NEW ORLEANS, LA 70153
 (504)827-7616
 \$464,297.95

H.012138.6 LA 464: PARISH ROAD 30 TO LA 8
 DRAINAGE STRUCTURES, PAVEMENT PATCHING, PAVE-
 MENT WIDENING, ASPHALT CONCRETE PAVEMENT,
 MILLING ASPHALT PAVEMENT, AND RELATED WORK.
 Parish(es): Vernon
 Route(s): LA 464
 Estimated Construction Cost: \$2,476,469.77

Apparent Low Bidder:
 Prairie Contractors Inc.
 PO BOX 1530
 OPELOUSAS, LA 70571-1530
 (337)948-3229
 \$1,754,821.65

H.012163.6 LA 888, LA 575 & LA 898: LA 1079 – US 65
 CLEARING AND GRUBBING, DRAINAGE STRUCTURES,
 MILLING ASPHALT CONCRETE, PAVEMENT PATCHING,
 ASPHALT SURFACE TREATMENT, ASPHALT CONCRETE
 OVERLAY, AND RELATED WORK.
 Parish(es): Tensas
 Route(s): LA 575, LA 888, LA 898
 Estimated Construction Cost: \$2,140,431.23

Apparent Low Bidder:
 D & J CONSTRUCTION CO., LLC
 PO BOX 1889
 WEST MONROE, LA 71294
 (318)388-2764
 \$2,150,142.95

H.012185.6-R1 LA 3034: SULLIVAN RD (WAX-HOOPER)
 (C&G)
 CLEARING AND GRUBBING, DRAINAGE STRUCTURES,
 CLASS II BASE COURSE, PORTLAND CEMENT CONCRETE
 PAVEMENT, AND RELATED WORK.
 Parish(es): East Baton Rouge
 Route(s): LA 3034
 Estimated Construction Cost: \$3,806,142.00

Apparent Low Bidder:
 Boone Services LLC
 9143 S TIGER BEND RD
 BATON ROUGE, LA 70817
 (225)752-0325
 \$3,168,834.61

H.012193.6 I-20: EB ENTRANCE RAMP AT LA 169 (PRECAST
 CONCRETE PAVEMENT)
 GRADING, CLASS II BASE COURSE, LIME TREATMENT,
 PRECAST CONCRETE PAVEMENT SYSTEM, AND RELAT-
 ED WORK.
 Parish(es): Caddo
 Route(s): I-20
 Federal Number: H012193
 Estimated Construction Cost: \$1,818,081.89

Apparent Low Bidder:
 WL Bass Construction Inc.
 420 Highway 80 East
 MONROE, LA 71203
 (318)355-3901
 \$2,873,512.92

H.012216.6 US 90: RIGOLETS PIER AND FENDER REMOVAL
 REMOVAL OF UNDERWATER DEBRIS (OLD PIER AND
 FENDER), AND RELATED WORK.
 Parish(es): Orleans

(Bid Results Continued)

Federal Number: H012216
Estimated Construction Cost: \$855,000.00

Apparent Low Bidder:
COASTAL MARINE CONTRACTORS, LLC
330 BAYOU LIBERTY ROAD
SLIDELL, LA 70459
(985)641-6243
\$674,500.00

H.012425.6 (DBE Goal Project) LA 433: VOTERS RD - US 11
CLEAN AND SEAL JOINTS, CLASS II BASE COURSE, PORT-
LAND CEMENT CONCRETE PAVEMENT, PATCHING, AND
RELATED WORK.
Parish(es): St. Tammany
Route(s): LA 433
Federal Number: H012425
Estimated Construction Cost: \$598,737.40

Apparent Low Bidder:
Forby Contracting, Inc.
34363 SWEDE ALLEY
HINCKLEY, MN 55037
(320)384-6061
\$562,855.20

H.012625.6 (SBE Goal Project) I-10: PAVEMENT MARKING
REPLACEMENT VI (LA 30 - LA 22)
RAISED PAVEMENT MARKERS, PLASTIC PAVEMENT
STRIPING, AND RELATED WORK.
Parish(es): Ascension
Route(s): I-10
Federal Number: H012625
Estimated Construction Cost: \$371,175.00

Apparent Low Bidder:
Pavement Markings, LLC
70393 BRAVO STREET
COVINGTON, LA 70433
(985)892-6500
\$249,975.00

H.012651.6 (DBE Goal Project) I-49: PAVEMENT MARKING
REPLACEMENT II
RAISED PAVEMENT MARKERS, PLASTIC PAVEMENT

STRIPING, AND RELATED WORK.
Parish(es): Rapides
Route(s): I-49
Federal Number: H012651
Estimated Construction Cost: \$1,864,750.00

Apparent Low Bidder:
HIGHWAY GRAPHICS LLC
PO BOX 745
WEST MONROE, LA 71294-0745
(318)324-9499
\$944,080.00

H.012751.6 (DBE Goal Project) W. 15th AVENUE CULVERT
WASHOUT REPAIR
CLEARING AND GRUBBING, DRAINAGE STRUCTURES,
CLASS II BASE COURSE, ASPHALT CONCRETE PAVE-
MENT, AND RELATED WORK.
Parish(es): St. Tammany
Route(s): 15 TH AVE
Federal Number: H012751
Estimated Construction Cost: \$509,346.60

Apparent Low Bidder:
Barriere Construction Co., LLC.
407 CC ROAD
FRANKLINTON, LA 70438
(985)795-8239
\$443,642.00



About:

Antares Technology Solutions is a leading software development and information technology consulting company with offices in Baton Rouge and New Orleans. Antares’ professionals possess a broad base of IT knowledge to solve business problems through custom application development - .NET, Cloud, Web, Mobile and database applications; dedicated project teams, and Workflow & Forms Automation. Since 1988, Antares has provided software strategy, design, development, and support to customers ranging from Fortune 500 companies to small and mid-sized businesses and the government sector.

With more than 28 years in business, Antares has proven its ability to adapt to changing business climates. Our executives remain involved in all projects to ensure client satisfaction and the quality of our services, proven by our track record and satisfied clients listed below.

Business Certifications:

- SLDBE
- DBE
- Small Business
- Minority Owned
- Certified Small Business
- Hudson Initiative

Primary NAICS Codes:

541511, 541512, 511210

DUNS # 080109745

Clients:

- State of Louisiana Dept. of Health and Hospitals
- Louisiana Dept. of Education
- Louisiana Dept. of Economic Development
- Louisiana Clerks of Court Association/LCRAA
- Saks Inc.
- M-I SWACO
- reLogistics
- Mary Bird Perkins Cancer Center
- LIPCA

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Newly DBE Certified Firms

Firm Name	OWNER'S NAME	PHONE #	EMAIL ADDRESS
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Genesis Trucking LLC	Nicholas Trahan, Jr.	(337) 257-5605	bronick1953@yahoo.com
Kheiron, LLC	Karl D. Crow	(337) 573-7100	karl.crow@kheironllc.com
Noriek Constructors LLC	Keiron Williams	(504) 610-0927	keironrwilliams@gmail.com
Whtie Enterprises dba Octagon Media	Maranda White	(225) 663-6878	info@octagonmedia8.com
New Orleans Iron Works, LLC	Denise D. Buford	(504)-656-8996	denise@noiw.us

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What can SJB Group do for YOU?

SJB Group, LLC can provide **free assistance** to certified LADOTD DBE firms in the following areas:

- By **preparing company business cards, profile sheets**, and providing information on recommended target areas for your marketing efforts.
- By acting as a **liaison between the DBE Contractor and Prime Contractor** for project information, and in problems occurring on the jobsite.
- By informing of **upcoming LA DOTD lettings**, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.
- By providing **assistance and guidance** on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.
- By helping with **office computer operations** to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.
- By **assisting in financial areas** such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.